Defense Acquisition University
ALUMNI ASSOCIATION

10 April 2012

General Membership Meeting & Report (State of DAU Alumni Assn)

DAU
ACQUISITION COMMUNITY SYMPOSIUM
UNDERSTANDING THE NUTS AND BOLTS OF ACQUIRING SERVICES
Facility-Related Services
Knowledge-Based Services (A&AS)
Equipment-Related Services
Transportation Services
Research & Development Services
Medical Services
Construction Services
Electronics & Communications Services
April 10, 2012
Fort Belvoir, Virginia
Register at www.dauaa.org
or call 1-800-755-8805
Presented on behalf of DAU by:
The Defense Acquisition University Alumni Association
THIS TRAINING SEMINAR QUALIFIES TOWARD
4 CONTINUOUS LEARNING POINTS (CLP).
LOCKHEED MARTIN
Engility
Solutions – Services – People
CSC
BOEING
PSC
PROFESSIONAL SERVICES COUNCIL
UIC
MANAGEMENT CONCEPTS
dcs corp
ASI GOVERNMENT
ESI

State of DAUAA - Agenda

- Operating Environment
- Hirsch Research Awards
- Membership Trends
- Financial Report
- 11 - 12 Board of Directors
- The Board - Photo
- Summary

Operating Environment

The Good News:

- **Chapters at DAU Regional Campus locations**
- **Corporate sponsor program alive and well**
  - Currently a total of 12 on board
- **Membership continuing to grow**
  - Healthy relationship with DAU faculty and staff (PMT 401, etc.)
  - Hot Topic Forums every 2 months in Coordination with DAU Knowledge Mgmt Team
- **DAU Research Paper Competition** (see slide 6)
- **Financial viability continues** (see slide 8)
- **Scholarships to Bryant Alternative School; also being instituted with children, grandchildren of members**

The Challenges:

- **Attract participation from outside DAU**
- **Provide member value** (low cost, value-added events)
- **New "Blood" and Continuity**

Professor Gary Spohn "Manning the DAUAA Booth"

DAU Alumni Association

Edward Hirsch Acquisition Research and Writing Award

- **Sponsored by DAUAA**

- **Open to Government, Industry, Academia**

- **Prizes: 1st Prize - $1,000 2nd Prize - $500 3rd Prize - $250**

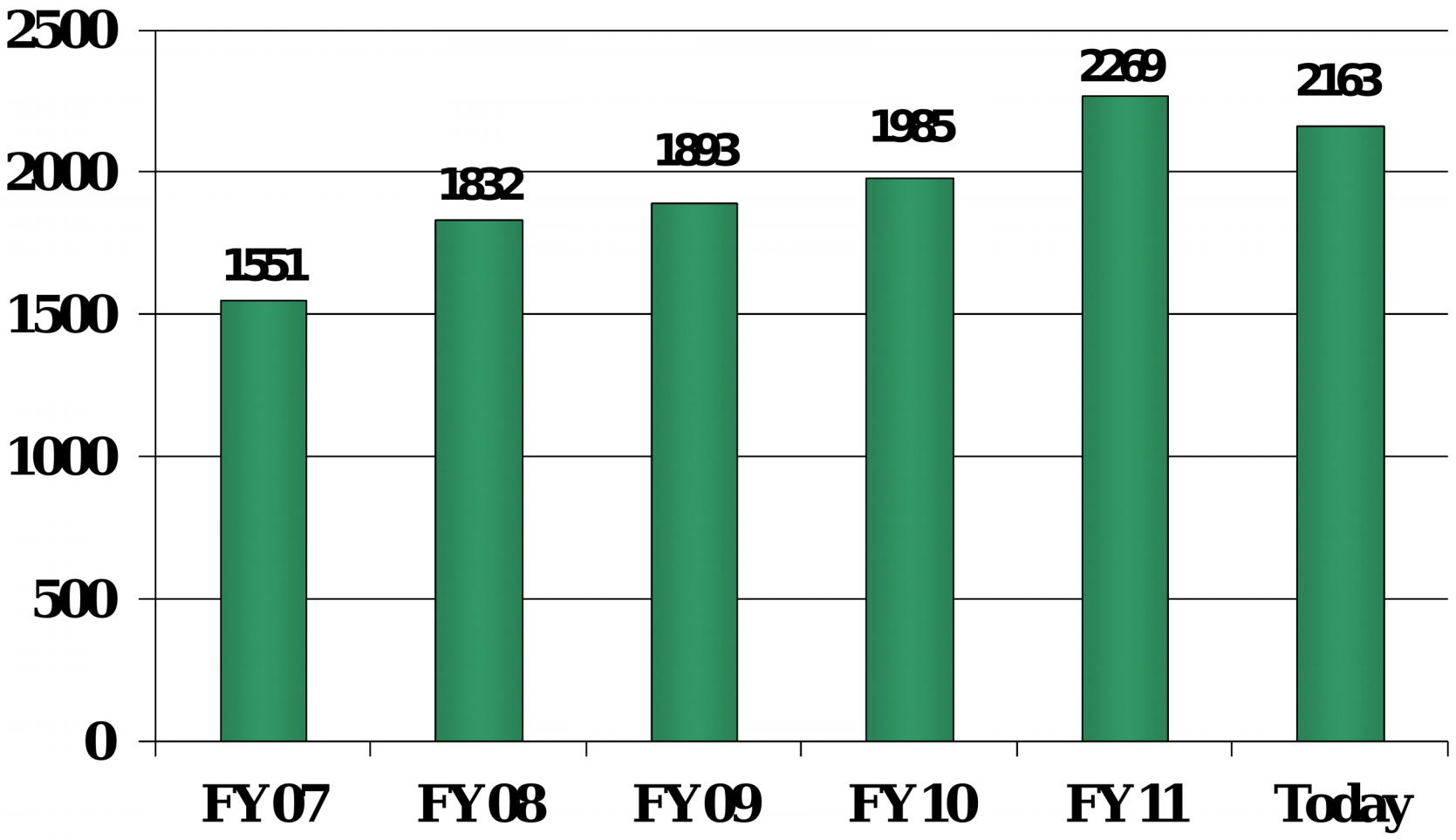
- **Judged by:**
  Defense ARJ **Editorial Staff (Approved by DAUAA BoD)**

- **Research Paper Theme: "Doing More Without More" See Follow-on Issue of *Defense ARJ* (Acquisition Research Journal)**

- **Format : www.dau.mil (go to "Site Menu", select "Publications", then select "Acquisition Research Journal"; at bottom click on "guidelines for contributors")**

- **Submit to Director of Research, DAU**
  Dr. Larrie Ferreiro (Larrie.Ferreiro @dau.mil) (703) 805-5282
  Info/guidance on DAUAA website (www.dauaa.org)

Membership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Today

Financials

	2011 Budget	2011 Actual	2012 Budget	2012 Actuals Thru 2 April 2012
INCOME				
Annual Symposium	65,000	71,140	70,000	24,655
Dues	37,000	43,578	40,000	18,271
Corporate Sponsor	7,000	10,500	9,000	10,500
Other Income	700	2,663	300	98
TOTAL INCOME	109,700	127,881	119,300	53,524
EXPENSES				
Annual Symposium	30,000	37,979	39,000	375
Bank Service Charge	5,000	4,661	4,000	1,069
Management Fee	44,000	41,000	44,000	23,917
Management Corp %	500	525	650	525
Member Services	1,725	2,525	1,725	
Operating Expenses	37,575	31,363	29,925	10,559
TOTAL EXPENSES	118,800	118,053	119,300	36,445
NET INCOME-EXPENSES	(9,100)	9,828		17,079

2011 – 2012 Board of Directors

President	Bill Bahnmaier	DAU
VP Operations	Wayne Glass	DAU
VP Membership	Paul Alfieri	DAU
VP Symposium	Shaw Cohe	Industry
VP Communications	Dan Somerset	DAU
Secretary	Chip Linnemeier	Industry
Treasurer	Mary Redshaw	DAU
At Large	Frank Anderson	Industry
At-Large	Mike Dorohovich	Industry
At-Large	Chris Feudo	Industry
At-Large	Barry Breindel	Industry
At-Large	Steve Oxman	Navy
Associate Board Member	Bob Daugherty	DAU
Associate Board Member	LTC Edgar Bingham	USA
Associate Board Member	COL Richard Hayes	USAF
Associate Board Member	Mrs Judith Oxman	DIA
Army Representative	Scott Greene	DoD
Navy Representative	Roy Wood	DoD
USMC Representative	Paul Lee	DoD
Air Force Representative	Open	DoD
DAU Rep/BoV	Joe Johnson	DAU
Immediate Past President	Jeff McKeel	Industry

2011-2012 DAU Alumni Association Board of Directors

Participation – We Want You!

- **Monthly Board meetings are open for member participation**
- **We encourage participation on Committees**
  - ✓ **Symposiums and Forums**
  - ✓ **Membership**
  - ✓ **Corporate Sponsorship**
- **Chapter development and participation at Regional Campuses**
- **Contribute news & articles for DAUAA E-news**
- **Suggest new initiatives; e.g., theme for Hot Topic Forums and Annual Symposium**